

SOUTHAMPTON UFSD
70 LELAND LANE
SOUTHAMPTON, NY 11968
PURCHASING DEPARTMENT
631-591-4518/631-287-2870

NOTICE OF AWARD

Bid #: SPS18-001 2nd EXT

Bid Name: School Supplies and Materials

Contract Period: March 1, 2020 - February 28, 2021

BOE Approval Date: February 11, 2020

Enclosed are the discounts for the School Supplies and Materials bid.

<u>Vendor</u>	<u>Discount</u>	<u>Delivery Charge</u>
Blick Art Materials LLC PO Box 1267 Galesburg, IL 61402 800-704-7744 800-621-8293 regionequotes@dickblick.com	20% discount off current catalog Web prices and drop shipped items, "F" prefix items. Reference QD20000 if getting prices from online Reference QD20000 on all purchase orders	Free shipping over \$49.00 Shipping under \$49.00: \$9.95 No free shipping on oversized and heavy weight items, 50 lb boxes, or drop-shipped items (F)
EAI Education 118 Bauer DR Oakland, NJ 07436 800-770-8010 201-891-5689 Fax bidsquotes@eaieducation.com	15% discount off current catalog Calculators & Peripherals, CBLs, CBRs, Probes, Navigator Systems, Software, Storage Products, Stopwatches, Timers, Batteries, drop-shipped items, furniture, carpets and storage containers are not eligible for discount	Free shipping over \$100 Shipping under \$100: \$7 No free shipping on calculators, storage products, oversize, furniture, carpets, and drop shipped items from factory Standard shipping rate applied to all excluded items
ETA hand2mind 500 Greenview Court Vernon Hills, IL 60061 800-445-4985 x5177 888-333-9588 info@hand2mind.com	15% discount off current catalog Professional Development, ETA hand2mind custom Kidts and items prefixed by BD are not eligible for this discount	Free Shipping over \$99.00 Shipping under \$99.00: 12% w/ \$7.00 minimum
Henry Schein, Inc. 135 Duryea RD E-255 Melville, NY 11747 800-851-0400 866-738-8999 Fax www.henryschein.com biddept@henryschein.com *SEE ATTACHMENT	15% discount off current catalog Excluded: Gatorade HS & Youth PKG, Mueller M-Pack, Maico Products, Hawk Grips, NormaTec, and Prescription Items (including Epi-Pens) Hazardous materials subject to DOT Hazardous Materials Handling Charge: \$30 (ex. rubbing alchohol)	Free shipping over \$150 Shipping under \$150: \$12.50 Manufacturer freight charges will apply for all equipment & furniture.

<u>Vendor</u>	<u>Discount</u>	<u>Delivery Charge</u>
Human Relations Media Center 41 Kensico Drive Mt. Kisco, NY 10549 800-431-2050 914-244-0485 Fax service@hrmvideo.com	25% discount off current catalog on orders over \$450.00 Discount eligible on items w/ green dots only Reference XVBID on all Purchase Orders	Shipping: 10% or a minimum of \$9.99
Lakeshore Learning Materials 2695 E Dominguez ST Carson, CA 90895 800-421-5354 310-537-7990 quotes@lakeshorelearning.com	7.5% discount off current catalog & online prices Excluded: Sale Items	Free Shipping
Medco Supply 25 Northpointe Pkwy STE 25 Amherst, NY 14228 800-556-3326 800-222-1934 (fax) *SEE ATTACHMENT	12%-18% discount off current catalog/online 18%: Materials & Supplies 15%: Equipment & Furniture 12%: Tape 12%: Athletic Trainer Bags Excluded: RX items, GameReady, AEDs Hazardous Materials Handling Charge: \$25	Free shipping over \$90.00 Shipping under \$90.00: \$9.95 Drop Shipped Items based on weight
Midwest Technology Products PO Box 3717 Sioux City, IA 51102 800-831-5904 800-285-7054 Fax www.midwesttechnology.com scrutz@midwesttechnology.com	5% discount off current catalog	Free shipping over \$150 Shipping under \$150: \$15
Nasco 901 Janesville AVE PO Box 901 Fort Atkinson, WI 53538-0901 800-558-9595 920-563-8296 Fax www.enasco.com quotes@enasco.com *SEE ATTACHMENT	10-20% discount off current catalogs* discount % depends on catalog See attached page for discount breakdowns & exclusions Reference #43651 on all purchase orders	Free shipping over \$50 Shipping under \$50: Based on weight, see catalog for shipping chart See attached page for exclusions
Neff Motivation Inc. PO Box 218 Greenville, OH 45331 800-232-6333 800-544-9030 Fax bcabrera@neffco.com	4% discount off current catalog	Free shipping over \$35.00 Shipping under \$35.00: Based on Weight
Positive Promotions 15 Gilpin Ave Hauppauge, NY 11788 877-258-1225 877-258-1226 Fax www.positivepromotions.com bids@positivepromotions.com	5% discount off current catalog & online prices	Free Shipping

<u>Vendor</u>	<u>Discount</u>	<u>Delivery Charge</u>
Pitsco Education PO Box 1708 Pittsburg, KS 66762 800-835-0686 800-533-8104 Fax www.pitsco.com awatson@pitsco.com *SEE ATTACHMENT	2% discount off current catalog Minimum \$100 (Pitsco Education Big Book & Hearlihy Drafting & Supplies Catalog only) Haz Mat Fee: \$30.00 Reference #700406 on all purchase orders	Shipping under \$500: \$6.00 for orders up to \$60.00 \$61.00 & greater: 10%
S&S Worldwide 75 Mill ST Colchester, CT 06415 800-642-7354 800-432-2842 (fax) bids@ssww.com	21% discount off current catalog/online prices	Free Shipping Drop Ship items based on weight
School Health Corporation 865 Muirfield Drive Hanover Park, IL 60133 866-323-5465 800-235-1305 Fax bids@schoolhealth.com	10% discount off current catalog See attachment for exceptions Reference #3396287 on all purchase orders <i>Includes: Sports Health</i>	Free shipping over \$125 Shipping under \$90: \$12.25
School Nurse Supply Inc. PO Box 68968 Schaumburg, IL 60168-0968 800-485-2737 800-485-2738 Fax www.schoolnursesupplyinc.com jgiesel@schoolnursesupplyinc.com	6% discount off current catalog Excluded: AED's (call vendor for possible discount) See attachment for other exceptions	Free shipping over \$75 Shipping under \$75: \$7.15
School Specialty PO Box 1579 Appleton WI 54912-1579 888-388-3224 888-388-6344 Fax www.schoolspecialty.com bidnotices@schoolspecialty.com *SEE ATTACHMENT	35.5% discount off Supply items in catalog 14% discount on Furniture items in catalog Items marked "Net Price" (9N prefix) are not eligible for discounts 25% discount for Premier (shipping 10-12%) Reference Bid #7786275014 on all purchase orders (except for Premier)	Free shipping over \$49 for 9 prefix items Shipping under \$49: \$9.95 Free shipping for all 6 prefix items 12% or \$5 minimum for 5 prefix items
Shiffler Equipment Sales 745 South ST Chardon, OH 44024 800-547-1539 800-547-1535 (fax) bids@shifflerequip.com	5% discount off current catalog/online prices	All shipping as per weight Call vendor for shipping price
United Supply Corp. 700 S 21st ST Irvington, NJ 07111 718-439-9387 718-492-0304 (fax) benny@untiedsupplycorp.com	20% discount off current catalog prices/online pricing	Free shipping over \$100.00 Shipping under \$100: based on weight

SPS18-001 2nd EXT - School Supplies & Materials
Contract Period: March 1, 2020 - February 28, 2021

<u>Vendor</u>	<u>Discount %</u>
Blick Art Materials	20%
EAI Education	15%
ETA hands2mind	15%
Henry Schein	15%
Human Relations Media Center	25%
Lakeshore Learning	7.5%
Medco Sports Medicine	12-18%
Midwest Technology Products	5%
Nasco	10-20%
Neff Motivation	4%
Pitsco Education	2%
Positive Promotions	5%
S&S Worldwide	21%
School Health Corp	10%
School Nurse Supply	6%
School Specialty	14-35.5%
Shiffler Equipment Sales	5%
United Supply Corp	20%

BLICK art materials

PO Box 1267 Galesburg IL 61402-1267
Orders 800-447-8192
Contracts 800-704-7744

DickBlick.com
Fax 800-621-8293

Blick Art Materials Catalog Discount

11/17/19

Bid Reference: SPS18-001 School Supplies & Materials

Southampton UFSD
70 Leland Ln
Southampton NY 11968

RENEWAL

Opening Date/Time:

Thank you for the opportunity to respond to this bid renewal. Blick is pleased to extend our offer of a 20% discount to your members. To ensure the discount is applied to your orders correctly, please reference discount code QD20000 at the time of order.

Discount Terms

- Catalog "EACH" price less 20%
- Valid from Blick's current *Materials for Art Education* annual catalog only (item numbers will begin with B for 2020. Letters will change annually between A, B, or C)
- Free freight on orders of \$49 or more after discount (See below for exclusions)
- Force Majeure Statement: Due to potential tariff changes in 2020 and market conditions beyond Blick's control, we reserve the right to increase catalog prices on impacted products during the course of the year. Blick will make every effort to deflect cost increases to minimize the impact to our customers (Blick has not increased catalog prices mid-year in the past decade). Unfortunately, current market predictions indicate significant cost increases that Blick may not be able to fully absorb.

Discount Exclusions

- Sale catalogs You will receive the lower of the sale price or catalog discount off the "REG" price.
- Web prices You will receive the lower of the web price at the time of order or your catalog discount by placing the discount reference code listed above in the discount code box in your shopping cart. Note: web prices may fluctuate daily.
- Quantity pricing You will receive the lower of the quantity break, for the quantity ordered, or your discount from the "EACH" price.
- Drop-ship items Any item with the letter F in the catalog item # prefix or noted as factory-direct online.
- Other Cannot be used in conjunction with additional coupons or other promotions.

Free Freight Exclusions

- Oversized or heavy weight items (i.e. paper rolls, linoleum rolls, Master Etch or 999 presses, or any item indicating additional handling)
- 50-lb boxes of clay or ANY modeling material totaling 50-lbs or greater in weight
- Drop-ship items (any item with the letter F in the catalog item # prefix or noted as factory-direct online)
- When ordering sheets of paper or board larger than 18" x 24" in quantities of less than 10, a per-order handling fee applies. Paper or boards may be assorted to reach the quantity of 10.

To place an order

- Phone: 800-447-8192 Fax: 800-621-8293 Email: PurchaseOrders@dickblick.com Online: www.dickblick.com

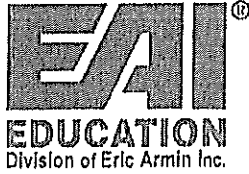
If you require a freight quote or have questions regarding the exclusions listed above please contact me. We value this opportunity to offer our support as your art supply vendor.

Sincerely,

Tamby Peterson

Sr. Contract Specialist
800-704-7744 x5309, contracts@dickblick.com

We accept "Future Orders". POs placed in advance are held until ship dates specified on orders (within same calendar year). No invoice obligation until delivery. Future orders can: target delivery timing, improve product availability, minimize backorders, and reduce number of invoices.



P.O. Box 7046, 118 Bauer Drive
Oakland, NJ 07436-7046
800-770-8010 FX: 201-891-5689
www.EAieducation.com

Southampton Union Free School District
Bid # SPS18-001
School Supplies & Materials

CATALOG DISCOUNT:

15% Discount off current published catalog pricing with exceptions extended through March 1, 2021.

EAI CATALOGS:

EAI catalogs are published in the Spring and Fall of each year. The discount applies to the current catalog pricing. Catalogs can be viewed on the EAI Education website at the following link:

<http://www.eaieducation.com/digitalcatalog>.

EXCEPTIONS:

Catalog discount does not apply to all Texas Instruments, CalcPal, Casio, Sharp, 5eBoards, Bloxels, Brown Dog Gadgets, Circuit Scribe, Cubelets, Edison Educational, littleBits, Makey Makey, Makeblock, Ozobots, PocketLab, SAM Labs, Sphero, TeacherGeek, Vernier, Wonder Workshop, carpets, furniture, drop-shipped items and select storage containers. The discount cannot be combined with any other coupons, sale prices, special offers, bids or quote pricing.

SHIPPING TERMS:

Shipping on orders over \$100 is Free; under \$100 add \$7 for shipping. ALL products from Texas Instruments, CalcPal, Casio, Sharp and Vernier; furniture, carpets, drop-shipped items and storage are not eligible for free shipping and do not apply toward the \$100 minimum order. Standard shipping rates will apply to all excluded items.

Please reference Bid #SPS18-001 on all purchase orders to obtain the discount on eligible items.

Catalog pricing and exceptions are subject to change with the publication of new catalogs and new products. Please contact the EAI Education Sales Department to confirm pricing or to request a quote at 800-770-8010 or sales@eaieducation.com. Thank you for your business.



Masune surgicalsupplyservice
FIRST AID & SAFETY

Quote
Estimate #: EST558057
01/08/2018

Performance Health Supply, Inc.
d/b/a Medco Supply Company
25 Northpointe Parkway, Suite 25
Amherst, NY 14228

Ship To	Bill To	TOTAL
Customer Number: 13456424-000 SOUTHAMPTON PUBLIC SCHOOLS 70 LELAND LN SOUTHAMPTON NY 11968-5038 United States	Customer Number: 13456424-000 SOUTHAMPTON PUBLIC SCHOOLS 70 LELAND LN SOUTHAMPTON NY 11968-5038 United States	

\$0.00

Expires	Sales Rep	Sales Rep Email	Contact on Quote	Order Source
03/01/2021	Michael G Moliski	michael.moliski@medcosupply.com		Phone

Catalog Number	Item	Rate	UOM	Quantity	Amount
0-18% off current catalog pricing. See terms, attached.	Non-Catalog Non-Catalog	\$0.00	EA	1	\$0.00

Subtotal	\$0.00
Discount Item	\$0.00
Shipping Cost	\$0.00
Handling Cost	\$0.00
Tax (%)	\$0.00
Total	\$0.00

Web Site: <https://www.medco-athletics.com>
Customer Service #: 800-556-3326
Email: MedcoCustomerSupport@MedcoSupply.com



Agenda Item Details

Meeting Feb 11, 2020 - Regular Meeting

Category 10. Consent Agenda Items

Subject 10.04 Recommend that the Board award a one year extension for bid SPS18-001 - School Supplies & Materials to Blick Art Materials, Cascade School Supplies, EAI Education, ETA - Hand2Mind, Henry Schein Medical, Human Relations Media Center, Lakeshore Learning Materials, Medco Supply, Midwest Technology Products, Nasco, Neff Motivation, Oriental Trading Company, Pitsco Education, Positive Promotions, S&S Worldwide, Shiffler Equipments Sales, School Health Corporation, School Nurse Supply, School Specialty, and United Supply Corp as presented.

Access Public

Type Action (Consent)

Recommended Action RESOLVED, that the Board award a one year extension for bid SPS18-001 - School Supplies & Materials to Blick Art Materials, Cascade School Supplies, EAI Education, ETA - Hand2Mind, Henry Schein Medical, Human Relations Media Center, Lakeshore Learning Materials, Medco Supply, Midwest Technology Products, Nasco, Neff Motivation, Oriental Trading Company, Pitsco Education, Positive Promotions, S&S Worldwide, Shiffler Equipments Sales, School Health Corporation, School Nurse Supply, School Specialty, and United Supply Corp as presented.

Public Content

RESOLVED, that the Board award a one year extension for bid SPS18-001 - School Supplies & Materials to Blick Art Materials, Cascade School Supplies, EAI Education, ETA - Hand2Mind, Henry Schein Medical, Human Relations Media Center, Lakeshore Learning Materials, Medco Supply, Midwest Technology Products, Nasco, Neff Motivation, Oriental Trading Company, Pitsco Education, Positive Promotions, S&S Worldwide, Shiffler Equipments Sales, School Health Corporation, School Nurse Supply, School Specialty, and United Supply Corp as presented.

SPS18-001 School Supplies and Materials Bid Extension.pdf (520 KB)

Administrative Content

Executive Content

APPROVED
2/11/2020 Regular Meeting
Amy [Signature]

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Most of the items listed under the consent agenda have gone through Board subcommittee review and recommendation. Documentation concerning these items has been provided to all Board members and the public in advance to assure an extensive and thorough review, unless they are made confidential by federal or state law. Items may be removed from the consent agenda at the request of any board member.

SOUTHAMPTON PUBLIC SCHOOLS-- PURCHASING OFFICE

70 LELAND LANE SOUTHAMPTON, NY 11968
PHONE: 631-591-4518 FAX: 631-287-2870

BID NAME: SCHOOL SUPPLIES & MATERIALS

BID NO. SPS18-001

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GENERAL SPECIFICATIONS

1. The purpose of this document is to establish a discount rate for purchases of school supplies and materials for Southampton Public Schools.
2. Bid will be opened at the DISTRICT OFFICE LOCATED AT 70 LELAND LANE SOUTHAMPTON, NEW YORK 11968

<u>BID NUMBER</u>	<u>DATE OF OPENING</u>	<u>TIME</u>
SPS18-001	JANUARY 30, 2018	2:00 PM

Vendors are urged to hand deliver or mail bids in early. Late bids will not be accepted and will be returned unopened to the vendor. Please do not rely on overnight delivery services since they are very often unreliable.

In the unforeseen event that the School District will be closed and we are unable to receive or open bids at the designated date and time, the bid opening will occur on the next regularly scheduled school day at 2:00 PM.

3. Method of Award - This is a discount catalog contract in which vendors have either quoted a fixed discount or a variable range of discounts to be applied against the catalog in effect the day the order is submitted to the contractor. The contract will be awarded to multiple vendors offering the highest percentage discount from the catalog list price, in part or in whole, who meet(s) all the terms of the bid specifications. The Southampton School District guarantees no minimum or maximum purchases or contracts as a result of award of this bid.

The Southampton School District reserves the right to allow all municipal, not-for-profit and political subdivisions authorized under the General Municipal Laws of the State of New York, to purchase any goods and/or services awarded as a result of this bid in accordance with the latest amendments to NYS GML 100 through 104. However, it is understood that the extension of such contracts are at the discretion of the vendor and the vendor is only bound to any contract between the Southampton School District and the vendor. Additionally, the School District reserves the right to purchase any goods or services included as part of this bid from any means legally available to it at any time.

4. Prices shall remain firm from March 1, 2018 through February 28, 2019, with an option for renewal, under the same terms and conditions, with concurrence of the School District and the contractor for three additional one-year periods.
5. The Board of Education reserves the right to reject any and all bid proposals and to waive informalities in a quotation.
6. Illegible or vague bids may be rejected.
7. These specifications, the General Conditions, Bid Proposal Form, Bid Proposal Certification (non-collusive), Iranian Energy Divestment Certification and all related documents

State of New York
County of Suffolk

Shannon Steimel

being duly sworn, says s/he is the

ADMINISTRATIVE ASSISTANT
of the SOUTHAMPTON PRESS,
EASTERN EDITION, a newspaper
published weekly in the Village of
Southampton, Town of Southampton,
county and state aforesaid, and that a
notice, of which the annexed printed slip is
a copy, was published in said newspaper
once a week

for 1 consecutive week(s),

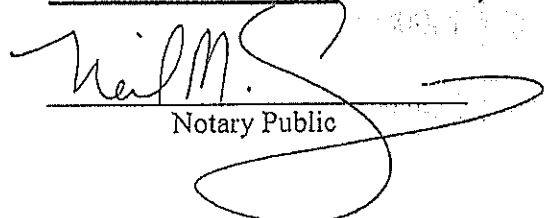
commencing on the 4th day of

January 2018



Sworn to before me this 4th day of

January 2018



Notary Public

NEIL M. SALVAGGIO
Notary Public, State of New York
No. 01SA6082874, Suffolk County
Commission Expires November 4, 2018

NOTICE TO BIDDERS
Notice is hereby given that sealed bids for the following purchase will be received by the Purchasing Agent of the Southampton UFSD, at the District Office, located behind the Southampton Intermediate School at 70 Leland Lane, Southampton, New York no later than 2:00 p.m. prevailing time on Tuesday, January 30, 2018, at which time they will be opened and publicly read aloud:
School Supplies & Materials, Bid No. SPS18-001
Specifications may be examined and obtained at the District Office between the hours of 8:00 a.m. and 4:00 p.m., Monday through Friday, excluding holidays.
Each proposal must be submitted on the forms provided in the bid package, in a sealed envelope with the name of the bidder, and the bid name marked clearly on the outside of the envelope. A Certificate of Non-Collusion must accompany all bid submissions.
Danielle Leef
Purchasing Agent
Southampton UFSD
January 4, 2018
E-9179330104